



OFFICE OF
CAREER SERVICES

Questions to Ask Employers

The interviewer will certainly expect you to ask questions. These questions will show the interviewer that you are looking out for your own business and job security. This implies that you plan to stay with the job for the long run.

1. Can you describe a typical workday and the types of projects that I will be working on?
2. What duty is the most important to this job?
3. What are the company's/department's goals for the year?
4. How would you rate your competition?
5. What makes your company different from its competitors?
6. Is this a new position or is someone being replaced? Can you tell me the reason?
7. May I speak to the last person who held this position?
8. What are your company's strengths and weaknesses?
9. Why do you enjoy working for your firm?
10. What have you liked the most and least about working for this company/organization?
11. What are the company's plans for future growth?
12. How is an employee evaluated and promoted?
13. How often are performance reviews conducted?
14. Is there a probationary period?
15. What makes your firm different from its competitors?
16. How would you describe your corporation's personality and management style?
17. What characteristics does a successful person have at your company?
18. What kinds of career opportunities are currently available for my degree and skills?
19. How much travel is involved in this position?
20. Can you tell me about your own experience with the company?
21. Has the company had to make cuts to the staff in the last three years?
22. What happens during the training period?
23. Will I get the opportunity to work on special projects?
24. What can I say to convince you to hire me for this job?
25. What's next? When should I expect to hear from you about your decision?